



2023 FOOD VENDOR RATES

Concessionaire shall pay to the Board a \$2,000 minimum guarantee applied against a percentage of gross sales, net of taxes (whichever is greater), as proved by POS reports.

The Clover POS system will be the only approved method for conducting sales at the Arizona State Fair. For the 2023 Fair, the use of uAccept POS systems or cash registers will be allowed as outlined below:

- Concessionaires who use a Clover POS system will pay 23%. All transactions must be entered into a Clover POS system. **Concessionaire must subscribe to APEX software and accept the Arizona State Fair as an event.**
- Concessionaires who owned and utilized an uAccept POS system prior to October 1, 2020 as proved by ASF audit records or proof of purchase will pay 23%.
- Any concessionaire with an uAccept POS system purchased or put in service after October 1, 2020 will pay 26%.
- **The use of conventional cash registers will not be permitted.**
- **The use of a Square POS system or Square for credit cards will not be permitted.**

The guarantee does **NOT** include electric and credentials. Complete rules and regulations will be outlined in the Food Concessions Handbook.

ELECTRICAL HOOKUP

Utility rates may be verified on actual usage, based on your operation during peak hours. **It is important that you include accurate information on the application. DO NOT UNDERESTIMATE electrical needs. If usage is higher than referenced on the contract, you will be charged at the prevailing rates during Fair for the higher rate of use and charged replacement fees for any burnt electrical connectors. Rates charged at Fair time will be the prevailing rates.**

Electrical Hookup Rates*

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|---------------------------|-------|
| • Up to 30 Amps or 110V | \$250 |
| • 50 to 79 Amps or 220V | \$325 |
| • 80 to 100 Amps or 220V | \$450 |
| • 100 to 130 Amps or 220V | \$550 |

**Rates subject to change*