



Information Regarding CHANGES to the Arizona State Fair Cash Register Requirements

For several reasons, including the integration of venue based reporting, the Arizona State Fair is shifting to a requirement for all concessions to use a Clover POS system. The switch to the required use of a Clover POS system will be a phased approach, and is being made in order to match changes in the ASF reporting/auditing program. We are especially excited that, as a benefit of the transition, we will be able to make the reporting process for our concessions partners much easier and more efficient as daily journal reports and credit card batch reports can be automatically generated and provided to the ASF Audit Office.

Phase 1- 2021 Fair

- **Square is no longer accepted in any capacity - not even to process credit cards.**
- Concessionaires who utilize Clover systems will pay a **23%** rent rate.
- Concessionaires who owned and utilized the uAccept POS system prior to October 1, 2020 as proved by ASF audit records or proof of purchase will be allowed (grandfathered), and will pay a **23%** rent rate for the 2021 ASF.
- Concessionaires with the uAccept POS system purchased or put in service after October 1, 2020 will pay a **26%** rent rate.
- Concessions have the option to use a cash register that meets cash register requirements. However, the rent percentage will be **26%**.

Phase 2- 2022 Fair

- Concessionaires who utilize Clover systems will pay the base % rent rate.
- Grandfathered uAccept POS accounts (see above) will be allowed and will pay the base % rent rate.
- Use of uAccept POS systems purchased or put in service after October 1, 2020 will be allowed and will pay a modified % rent rate.
- No other new POS Systems will be allowed.
- No cash registers will be allowed.

Phase 3- 2023 Fair

- Concessionaires who utilize Clover systems will pay the base % rent rate.
- The Fair will evaluate the continued use of grandfathered uAccept POS systems.

There are several ways to obtain a Clover POS. We encourage concessionaires to research options for purchase or rental. For those who are looking for someone to help them get started, Tina Hollis, the NICA rep for Clover, has set up a Clover rental program. Rather than purchase a new Clover system this year, ASF concessionaires may rent a Clover system for the month of the Arizona State Fair through Tina. Renting a Clover provides a great opportunity to try the Clover system but without a commitment to purchase a new Clover system before October. In addition, the 3% difference in contract rent (23% vs 26%) is more than likely able to cover the Clover rental charge.